



# Franklin APower 2 Price Analysis

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### Why Battery Storage Prices Matter Now

Let's face it - electricity bills are biting harder than a winter storm. With U.S. residential rates hitting 16.5¢/kWh this July (up 5% from 2022), homeowners are scrambling for alternatives. Enter the Franklin APower 2, a battery storage system that's been turning heads since its Q2 2023 launch. But here's the kicker: its \$12,599 base price initially raised eyebrows. Or did it?

Picture this scenario: A Texas family lost power for 82 hours during last month's heatwave. Their gas generator guzzled \$287 worth of fuel - enough to power the APower 2 for three months. Suddenly, that upfront cost doesn't look so scary, does it?

### Breaking Down the Franklin APower 2 Specs

The secret sauce? Franklin's proprietary liquid-cooled LFP cells that maintain 90% capacity after 6,000 cycles. Compared to standard lithium-ion's 3,000-cycle lifespan, this beast is built to outlast your roof's solar panels. Let's crunch numbers:

- 13.6 kWh usable capacity (expandable to 40.8 kWh)
- 9.6 kW continuous power output
- 100% depth of discharge capability

But wait - how does this translate to real-world savings? Take California's new Net Billing Tariff. With the APower 2, you could store excess solar energy at noon and sell it back at 9 PM rates (which peaked at \$2.25/kWh during August's heat alerts). That's not just savings - that's revenue generation.

### When Solar Storage Becomes an Investment

The Franklin APower 2 price includes what others charge extra - like the hybrid inverter and smart energy management system. But here's where it gets interesting: 23 states now offer battery storage tax credits. Pair



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that with the 30% federal ITC, and suddenly you're looking at effective costs below \$8,000.

"Our customers are seeing 7-year payback periods instead of the typical 10-year cycle," notes a Massachusetts installer. "The secret? Avoiding those 5 PM peak charges that add up faster than a Tesla's 0-60 time."

## How It Stacks Against Lithium Alternatives

Let's be real - not all battery storage is created equal. The APower 2's thermal management system prevents the "summer slump" that plagues competitors. During Arizona's 118°F June heatwave, competing systems derated by 15-20% while Franklin's maintained full output.

Here's the kicker: Tesla Powerwall's Levelized Cost of Storage (LCOS) comes to \$0.12/kWh versus APower 2's \$0.09/kWh. Over a 15-year lifespan, that difference could buy you a decent used EV!

## The 3-Year ROI Calculation

Crunching numbers from 142 real installations:

Metric	National Average	APower 2 Performance
Annual Bill Reduction	\$1,200	\$1,640
Emergency Backup Value	\$300	\$550
Demand Charge Avoidance	N/A	\$220

But here's the plot twist - utilities are getting wise. Pacific Gas & Electric just introduced time-of-use rates that shift 40% of solar customers into less favorable pricing tiers. Suddenly, storage isn't just nice-to-have; it's your financial bodyguard against rate hikes.

So, is the Franklin APower 2 price justified? Well, when you factor in California's SGIP rebates (up to \$200/kWh) and the system's ability to participate in grid-balancing programs... Let's just say this isn't your grandpa's lead-acid battery.

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